



CITY OF MENDOTA

"Cantaloupe Center Of The World"

VICTOR MARTINEZ

Mayor

LIBERTAD "LIBERTY" LOPEZ

Mayor Pro Tempore

JOSE ALONSO

JOSEPH R. RIOFRIO

OSCAR ROSALES

AGENDA MENDOTA CITY COUNCIL

Special City Council Meeting

City Council Chambers

643 Quince Street

Mendota, CA 93640

August 8, 2024

5:30 PM

CRISTIAN GONZALEZ

City Manager

JOHN KINSEY

City Attorney

The Mendota City Council welcomes you to its meetings. Regular meetings are scheduled for the 1st and 3rd Tuesday of every month in the Mendota City Council Chambers located at Mendota City Hall, 643 Quince Street, Mendota, CA 93640. Your interest and participation are encouraged and appreciated. Notice is hereby given that Council may discuss and/or take action on any or all of the items listed on this agenda. **Please turn your cell phones on vibrate/off while the meeting is in progress.**

Any public writings distributed by the City of Mendota to at least a majority of the City Council regarding any item on this special meeting agenda will be made available at the front counter at Mendota City Hall, located at 643 Quince Street, Mendota, CA 93640, during normal business hours, 8am-5pm.

In compliance with the Americans with Disabilities Act, individuals requiring special assistance to participate at this meeting please contact the City Clerk at (559) 655-3291 or (559) 577-7692. Notification of at least forty-eight hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility to the meeting.

CALL TO ORDER

ROLL CALL

FLAG SALUTE

FINALIZE THE AGENDA

1. Adjustments to Agenda.
2. Adoption of final Agenda.

CITIZENS ORAL AND WRITTEN PRESENTATIONS

At this time, members of the public may address the City Council on any matter not listed on the agenda involving matters within the jurisdiction of the City Council. Please complete a "request to speak" form and limit your comments to THREE (3) MINUTES. Please give the completed form to the City Clerk prior to the start of the meeting. All speakers shall observe proper decorum. The Mendota Municipal Code prohibits the use of boisterous, slanderous, or profane language. All speakers must step to the podium and state their names and addresses for the record. Please watch the time.

BUSINESS

1. Council discussion and consideration of **Resolution No. 24-43**, approving the quote submitted by Axon Enterprise, Inc. and authorizing the purchase of body-worn cameras for the Mendota Police Department.
 - a. *Receive report from Chief of Police Smith*
 - b. *Inquiries from Council to staff*
 - c. *Mayor Martinez opens floor to receive any comment from the public*
 - d. *City Council considers the adoption of Resolution No. 24-43*

CLOSED SESSION

1. PUBLIC EMPLOYEE PERFORMANCE EVALUATION
Pursuant to subdivision (b) of Government Code section 54957
Title: City Manager

ADJOURNMENT

CERTIFICATION OF POSTING

I, Antonio Pizano, Deputy City Clerk of the City of Mendota, do hereby declare that the foregoing agenda for the Mendota City Council special meeting of Thursday, August 8, 2024, was posted on the outside bulletin board located at City Hall, 643 Quince Street on Wednesday, August 7, 2024, by 12:00 p.m.



Antonio Pizano, Deputy City Clerk

AGENDA ITEM – STAFF REPORT

TO: HONORABLE MAYOR AND COUNCILMEMBERS
FROM: KEVIN W. SMITH, CHIEF OF POLICE
VIA: CRISTIAN GONZALEZ, CITY MANAGER
SUBJECT: APPROVING THE QUOTE SUBMITTED BY AXON ENTERPRISE, INC. AND AUTHORIZING THE PURCHASE OF BODY WORN CAMERAS FOR THE MENDOTA POLICE DEPARTMENT
DATE: AUGUST 8, 2024

ISSUE

Shall the City Council adopt Resolution No. 24-43, approving the quote submitted by Axon Enterprise, Inc. and authorizing the purchase of body worn cameras for the Mendota Police Department?

BACKGROUND

Since July 2021, research has been done into the purchase of body worn cameras for all police department staff. Currently the City of Mendota (“City”) Police Department (“Department”) does not own such equipment. In years past, the City has not gone forward with this purchase due to it being cost prohibitive.

ANALYSIS

Staff recommends purchasing 18 new Axon Enterprises, Inc. (“Axon Enterprises”) body worn cameras. One for each Police Officer and one for each Community Service Officer. Axon Enterprises was chosen based on the competitive pricing provided and the high-quality video playback of the cameras. The City’s Police Chief conducted an on-going evaluation of body worn cameras and assessment of department needs for equipment and has determined that this equipment is needed to provide adequate transparency. Recordings can help demonstrate transparency to the public and provide accurate accounts of events. Body worn cameras can help improve public accountability and prevent and resolve complaints. Recordings can help deter inappropriate behavior by both officers and the public and can help improve interactions between the two.

FISCAL IMPACT

Staff requested proposals from three different vendors. Three (3) suppliers were responsive with Axon Enterprises being the most competitive in price and having far superior quality video playback. Axon was able to meet the Department’s needs and specification that other vendors did not. Axon Enterprises has agreed to a total price of \$88,918.99 over a five-year purchase plan for 18 cameras.

Generally, specialized equipment such as body worn cameras are subject to strict specification, necessary standardization, and quality considerations. As such, competitive bidding is not required for this purchase. (See Mendota Municipal Code, § 2.48.090, subd. (E).)

It should be noted that the purchase price includes five (5) cameras that the Mendota Unified School District (“MUSD”) will be paying for as agreed upon in School Resource Officer Memorandum of understanding between the City and MUSD.

The following is a breakdown of cost over a five-year plan:

TOTAL OVER FIVE YEARS FOR 18 BODY WORN CAMERAS	\$88,918.99
Per camera cost over 5 years	\$4,939.94
Monthly cost per camera	\$82.33
Annual cost for 18 cameras	\$17,783.79
Annual MUSD cost for 5 cameras	\$4,939.80
Total annual cost to city minus MUSD Cameras	\$12,843.99
Total cost to city over five years	\$64,219.95

RECOMMENDATION

Staff recommends that the City Council adopt Resolution No. 24-43, approving the quote submitted by Axon Enterprise, Inc. and authorizing the purchase of body worn cameras for the Mendota Police Department.

Attachments:

1. Price quote from Axon Enterprises Inc.
2. Resolution No. 24-43



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-585301-45503.759RP

Issued: 07/30/2024

Quote Expiration: 08/15/2024

Estimated Contract Start Date: 12/15/2024

Account Number: 344111

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Mendota Police Dept. - CA 1000 Airport Blvd Mendota, CA 93640-2701 USA	Mendota Police Dept. - CA 1000 Airport Blvd Mendota CA 93640-2701 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Ryley Pladson Phone: Email: rpladson@axon.com Fax:	Kevin Smith Phone: (559) 655-9120 Email: kevin.smith@fcle.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$86,709.00
ESTIMATED TOTAL W/ TAX	\$88,918.99

Discount Summary

Average Savings Per Year	\$9,249.52
TOTAL SAVINGS	\$46,247.60

Payment Summary

Date	Subtotal	Tax	Total
Nov 2024	\$17,341.80	\$441.99	\$17,783.79
Nov 2025	\$17,341.80	\$441.99	\$17,783.79
Nov 2026	\$17,341.80	\$441.99	\$17,783.79
Nov 2027	\$17,341.80	\$441.99	\$17,783.79
Nov 2028	\$17,341.80	\$442.03	\$17,783.83
Total	\$86,709.00	\$2,209.99	\$88,918.99

Quote Unbundled Price: \$132,956.60
 Quote List Price: \$88,709.00
 Quote Subtotal: \$86,709.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
M00003	BUNDLE - ACQUISITION	18	60	\$94.05	\$53.08	\$53.08	\$57,326.40	\$2,209.99	\$59,536.39
A la Carte Software									
73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	60		\$16.27	\$16.27	\$976.20	\$0.00	\$976.20
73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	60		\$43.40	\$43.40	\$5,208.00	\$0.00	\$5,208.00
73680	AXON RESPOND PLUS - LICENSE	18	60		\$21.48	\$21.48	\$23,198.40	\$0.00	\$23,198.40
A la Carte Services									
80146	AXON BODY - PSO - VIRTUAL STARTER	1			\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$86,709.00	\$2,209.99	\$88,918.99

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - ACQUISITION	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	18	1	11/15/2024
BUNDLE - ACQUISITION	100206	AXON BODY 4 - 8 BAY DOCK	3	1	11/15/2024
BUNDLE - ACQUISITION	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	20	1	11/15/2024
BUNDLE - ACQUISITION	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	20	1	11/15/2024
BUNDLE - ACQUISITION	73309	AXON BODY - TAP REFRESH 1 - CAMERA	18	1	05/15/2027
BUNDLE - ACQUISITION	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	3	1	05/15/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - ACQUISITION	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	18	12/15/2024	12/14/2029
BUNDLE - ACQUISITION	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	18	12/15/2024	12/14/2029
A la Carte	73680	AXON RESPOND PLUS - LICENSE	18	12/15/2024	12/14/2029
A la Carte	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	12/15/2024	12/14/2029
A la Carte	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	12/15/2024	12/14/2029

Services

Bundle	Item	Description	QTY
A la Carte	80146	AXON BODY - PSO - VIRTUAL STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - ACQUISITION	80464	AXON BODY - TAP WARRANTY - CAMERA	18	11/15/2025	12/14/2029
BUNDLE - ACQUISITION	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	3	11/15/2025	12/14/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1000 Airport Blvd	Mendota	CA	93640-2701	USA

Payment Details

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73680	AXON RESPOND PLUS - LICENSE	18	\$4,639.68	\$0.00	\$4,639.68
Year 1	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	\$1,041.60	\$0.00	\$1,041.60
Year 1	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	\$195.24	\$0.00	\$195.24
Year 1	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$0.00	\$0.00	\$0.00
Year 1	M00003	BUNDLE - ACQUISITION	18	\$11,465.28	\$441.99	\$11,907.27
Total				\$17,341.80	\$441.99	\$17,783.79

Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73680	AXON RESPOND PLUS - LICENSE	18	\$4,639.68	\$0.00	\$4,639.68
Year 2	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	\$1,041.60	\$0.00	\$1,041.60
Year 2	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	\$195.24	\$0.00	\$195.24
Year 2	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$0.00	\$0.00	\$0.00
Year 2	M00003	BUNDLE - ACQUISITION	18	\$11,465.28	\$441.99	\$11,907.27
Total				\$17,341.80	\$441.99	\$17,783.79

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73680	AXON RESPOND PLUS - LICENSE	18	\$4,639.68	\$0.00	\$4,639.68
Year 3	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	\$1,041.60	\$0.00	\$1,041.60
Year 3	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	\$195.24	\$0.00	\$195.24
Year 3	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$0.00	\$0.00	\$0.00
Year 3	M00003	BUNDLE - ACQUISITION	18	\$11,465.28	\$441.99	\$11,907.27
Total				\$17,341.80	\$441.99	\$17,783.79

Nov 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73680	AXON RESPOND PLUS - LICENSE	18	\$4,639.68	\$0.00	\$4,639.68
Year 4	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	\$1,041.60	\$0.00	\$1,041.60
Year 4	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	\$195.24	\$0.00	\$195.24
Year 4	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$0.00	\$0.00	\$0.00
Year 4	M00003	BUNDLE - ACQUISITION	18	\$11,465.28	\$441.99	\$11,907.27
Total				\$17,341.80	\$441.99	\$17,783.79

Nov 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73680	AXON RESPOND PLUS - LICENSE	18	\$4,639.68	\$0.00	\$4,639.68
Year 5	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	\$1,041.60	\$0.00	\$1,041.60

Nov 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	\$195.24	\$0.00	\$195.24
Year 5	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$0.00	\$0.00	\$0.00
Year 5	M00003	BUNDLE - ACQUISITION	18	\$11,465.28	\$442.03	\$11,907.31
Total				\$17,341.80	\$442.03	\$17,783.83

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/30/2024



**BEFORE THE CITY COUNCIL
OF THE
CITY OF MENDOTA, COUNTY OF FRESNO**

RESOLUTION NO. 24-43

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MENDOTA APPROVING THE QUOTE SUBMITTED BY AXON ENTERPRISE, INC. AND AUTHORIZING THE PURCHASE OF BODY-WORN CAMERAS FOR THE MENDOTA POLICE DEPARTMENT

WHEREAS, the Police Department (the “Department”) of the City of Mendota (“City”) is charged with preserving health and safety in the City of Mendota by providing law enforcement services; and

WHEREAS, the City Council of the City allocated funding in the City’s approved budget for Fiscal Year 2024-2025 for the purchase of body-worn cameras for the Department; and

WHEREAS, MPD intends to purchase eighteen (18) body-worn cameras for its Police Officers and Community Service Officers for use on duty; and

WHEREAS, body-worn cameras are essential to support the safe, efficient, effective, and transparent operations of the Department; and

WHEREAS, the costs associated with purchasing thirteen (13) body-worn cameras will be funded through the City’s General Fund,

WHEREAS, the costs associated with purchasing another five (5) body-worn cameras will be funded by the Mendota Unified School District in accordance with the existing School Resource Officer Memorandum of Understanding; and

WHEREAS, City staff requested quotes for these body-worn cameras from three (3) different vendors; and

WHEREAS, all three (3) vendors were responsive with Axon Enterprise, Inc. being the lowest responsible bidder with proposed cameras having superior-quality video playback compared to the other vendors’ offerings.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Mendota that the City Council approves the quote submitted by Axon Enterprise, Inc. and authorizes the purchase of eighteen (18) body-worn cameras for the Department.

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BE IT FURTHER RESOLVED, that the City Manager, or his designee, is hereby authorized to execute all documents required to purchase these body-worn cameras.

Victor Martinez, Mayor

ATTEST:

I, Celeste Cabrera-Garcia, City Clerk of the City of Mendota, do hereby certify that the foregoing resolution was duly adopted and passed by the City Council at a special meeting of said Council, held at the Mendota City Hall on the 8th day of August, 2024, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

Celeste Cabrera-Garcia, City Clerk